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ECONOMIC
INVESTMENT
TRUST
LIMITED



Forty-Third

ANNUAL REPORT

**December 31, 1969** 



## **Board of Directors**

A. BRUCE MATTHEWS, C.B.E., D.S.O.

Chairman of the Board

Chairman, The Excelsior Life Insurance Co.

R. C. BERKINSHAW, C.B.E., Q.C., LL.D.

Director
The Goodyear Tire & Rubber
Co. of Canada Ltd.

FREDERICK W. P. JONES
Professor
School of Business Administration
University of Western Ontario

GRAHAM MORROW, O.B.E.

Director

National Trust

Company

H. N. R. JACKMAN
Vice-President and Director
Dominion and Anglo
Investment Corporation

LAWRENCE W. SKEY, D.F.C.
Director and Treasurer
Scudder International
Investments Ltd.

## **Officers**

A. BRUCE MATTHEWS

Chairman

LAWRENCE W. SKEY Managing Director ROBERT W. INGLIS, C.A. Secretary-Treasurer

Head Office	44 KING STREET WEST, TORONTO, ONTARIO
Shares Listed	TORONTO STOCK EXCHANGE
Bankers	CANADIAN IMPERIAL BANK OF COMMERCE
Auditors	CLARKSON, GORDON & CO.
Transfer Agent and Registrar	CANADA PERMANENT TRUST COMPANY

## DIRECTORS' REPORT TO THE SHAREHOLDERS

To be presented at the Forty-Third Annual Meeting to be held on February 23, 1970

## **NET ASSET VALUE**

Net Asset Value per common share declined by 6.5% during 1969, from \$21.62 at December 31, 1968 to \$20.22 at the close of 1969. A comparative schedule of the Trust's performance with that of the T.S.E. and the Dow-Jones Industrials is set out below.

## Annual Increase or (Decrease)

Ir	ndu	str	ia	Is

	Economic	T.S.E.	Dow-Jones
1969	(6.5%)	(1.6%)	(15.2%)
1968	24.4	16.4	4.3
1967	24.9	9.9	15.1
1966	(13.7)	(12.4)	(18.8)

The investment portfolio of the Trust is shown on pages 9 to 11 of this report and a financial summary covering the life of the Trust is set out on the inside of the back cover.

## EARNINGS AND DIVIDENDS

Net income for 1969 after provision for income taxes was \$759,294. After payment of dividends on the preferred shares amounting to \$241,013, a balance of \$518,281 or 50 cents per share remained available for the common shares. This represents an increase of 2 cents per share over the 48 cents per share earned in 1968. The year-end extra dividend was increased by 2 cents per share, resulting in a total payment of 46 cents per share for 1969.

## **OUTLOOK FOR 1970**

The severe monetary restraints imposed by fiscal authorities in 1969 are continuing into 1970. Interest rates, which reached an all-time high by the end of 1969, show no signs of decline. The restrictions imposed are, however, begining to have an effect on business activity, as indicated by the reduced rate of automobile sales, especially in the U.S.A., and the continuing low level of housing starts in this country and the U.S.A.

Despite the restraints, however, the major problem of inflation still is a source of concern to all who look to a prosperous future for Canada. The high level of demand for goods and services continues to exert a powerful upward pressure on prices and thus on the cost of living. Until some significant decline in demand is seen, we do not anticipate any substantial easing of restraints.

Because of the restraints referred to above, North American equity markets turned in a lack-lustre performance in 1969 and so far in 1970 show no signs of a major recovery. Your Directors have maintained a fully-invested position in carefully-selected equities in anticipation of an eventual recovery when more favourable conditions return.

## TAX REFORM

The Federal Government's White Paper on tax reform has caused considerable discussion and controversy across Canada. Whatever the final outcome of the Government's proposals, there can be little doubt that the Canadian income tax system will be drastically changed.

Your Trust, through its membership in the Association of Canadian Investment Companies, proposes to express its opposition to certain of the proposals before the House of Commons committee on finance which has begun hearings on the White Paper.

At the present time your Directors believe that it is too early to set out in detail the effects that implementation of the White Paper, as presently proposed, would have on our shareholders. It appears evident, however, that investment in foreign securities will be considerably less attractive under the proposed tax reforms. In any event, we will advise shareholders later in the year of any important developments that occur.

## SAVINGS AND RETIREMENT PLANS

Your Directors again wish to call attention to the Trust's Dividend Reinvestment Plan, under which common shareholders may add to their investment at regular intervals.

Also available is the Economic Investment Trust Retirement Savings Plan, approved by the Department of National Revenue. The value of either preferred or common shares of the Trust deposited with the Trustee for the Plan is deductible from an individual's taxable income. Payments into a Plan on account of the 1969 taxation year can be made until February 28, 1970.

Further information regarding the above plans is available at the Head Office of the Trust.

## **DIRECTORS**

Directors retiring at the forthcoming Annual Meeting in accordance with the By-laws are Professor F. W. P. Jones and Messrs. Graham Morrow and L. W. Skey. They are eligible for re-election.

On behalf of the Board.

A. BRUCE MATTHEWS, Chairman.

Toronto, Canada. January 30, 1970.

(Incorporated under the laws of Canada)

## **BALANCE SHEET**

	December 31		
ASSETS	1969	1968	
Investments at market value (notes 1 and 3)	\$26,116,556	\$27,586,904 199,285	
	\$26,116,556	\$27,786,189	
LIABILITIES AND SHAREHOLDERS' EQUIT	Υ		
Liabilities:			
Due to bank (note 3)	\$ 148,898	\$ 314,532	
Due to brokers for securities purchased	14,561	66,563	
Accounts payable and accrued charges	2,839	10,853	
Income taxes payable	7,643	1,566	
	173,941	393,514	
Share Capital			
Authorized:			
196,405 preferred shares of \$50 par value			
(exclusive of 3,595 shares redeemed)			
2,500,000 common shares of no par value  Issued:			
96,405 5% cumulative preferred shares Series A,			
redeemable at \$52.50	\$ 4,820,250	\$ 4,820,250	
1,032,940 common shares	4,116,691	4,116,691	
Surplus —	4,110,071	4,110,091	
Contributed surplus	586,475	586,475	
Capital surplus arising under Section 61 of the Canada	300,473	300,473	
Corporations Act	152,854	152,854	
Earned surplus	452,893	409,764	
Accumulated surplus on sale of investments	8,718,854	7,552,343	
Unrealized appreciation of investments	7,094,598	9,754,298	
Total shareholders' equity	25,942,615	27,392,675	
	\$26,116,556	\$27,786,189	
On behalf of the Board:	=====	=====	

On behalf of the Board:

A. BRUCE MATTHEWS, Director LAWRENCE W. SKEY, Director

(See accompanying notes)

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## **ECONOMIC INVESTMENT TRUST LIMITED**

## STATEMENTS OF REVENUE AND EXPENSES AND EARNED SURPLUS

For the years ended December 31

AND AREA AREA (AREA (AREA) (AREA (AR		1969		1968
REVENUE AND EXPENSES				d rail eys
Revenue Received:				
Dividends from taxable Canadian corporations	- \$	714,519	\$	718,173
Dividends from other corporations	-	73,021		57,177
Interest	- 1	58,030		30,188
	1	845,570	1011	805,538
Formation (1997)	11/11/11		NUN	
Expenses:		24.072		24124
Administrative expenses		26,973		24,136
Directors' fees and salaries		17,550		17,637
Bank charges (including interest)		2,690		5,257
Transfer agent's and auditors' fees	-	8,482		6,035
Legal fees		581		650
		56,276		53,715
Profit before income taxes		789,294		751,823
Income taxes	1 20	30,000		19,000
Net Profit for Year	. \$	759,294	\$	732,823
	Lin			
EARNED SURPLUS				
Balance at beginning of year	. \$	409,764	\$	423,569
Add net profit for year	- Ψ -	759,294	Ψ	732,823
AND THE STATE OF T	_		-	
		1,169,058		1,156,392
Deduct:	7-1	neithing to	, b	
				50.104
Appropriation to capital surplus	3.100	041.010		50,194
Dividends paid on—preferred shares	-	241,013		241,941
common shares	_	475,152		454,493
		716,165		746,628
Balance at end of year	. \$	452,893	\$	409,764
			-	

## STATEMENTS OF CONTRIBUTED SURPLUS, CAPITAL SURPLUS, ACCUMULATED SURPLUS ON SALE OF INVESTMENTS AND UNREALIZED APPRECIATION OF INVESTMENTS

For the years ended December 31

		1969	1968
CONTRIBUTED SURPLUS			(pholine)
Balance at beginning of year	\$	586,475	\$
repurchase price thereof			13,806
Balance at end of year	\$	586,475	\$ 586,475
CAPITAL SURPLUS			
Add appropriation of earned surplus on the redemption of preferred shares in accordance with Section 61 of the Canada	\$	152,854	\$ 102,660
Corporations Act			50,194
Balance at end of year	\$	152,854	\$ 152,854
ACCUMULATED SURPLUS ON SALE OF INVEST	TME	ENTS	
Balance at beginning of year	\$	7,552,343 1,166,511	\$ 6,612,849 939,494
Balance at end of year	\$	8,718,854	\$ 7,552,343
UNREALIZED APPRECIATION OF INVESTME	NT	s	
Balance at beginning of year  Net increase (decrease) for year		9,754,298 (2,659,700)	6,363,409 3,390,889
Balance at end of year	\$	7,094,598	\$ 9,754,298
(See accompanying notes)			

## STATEMENT OF CHANGES IN NET ASSETS

For the years ended December 31

	1969	1968
Net assets at beginning of year	\$27,392,675	\$23,076,097
Additions:		
Net surplus on securities sold	1,166,511	939,494
(proceeds of sales—1969, \$7,761,851; 1968, \$5,646,402) Increase in unrealized appreciation of investments	No turney bo	3,390,889
Net profit for year	759,294	732,823
	1,925,805	5,063,206
Deductions:		
Decrease in unrealized appreciation of investments	2,659,700	_
Cost of 1,280 preferred shares redeemed	Total In	50,194
Dividends paid—on preferred shares		241,941
—on common shares	475,152	454,493
	3,375,865	746,628
Net increase (decrease) for year	(1,450,060)	4,316,578
Net assets at end of year	\$25,942,615	\$27,392,675
(Soo gecommuning notes)		

(See accompanying notes)

## NOTES TO FINANCIAL STATEMENTS

December 31, 1969

- The company's investments are stated at market value at December 31, 1969 to facilitate the computation of net asset value on a market basis at that date. In the accounts of the company, however, investments are stated at cost and not adjusted for fluctuations in market value.
- 2. Foreign currency amounts included in the financial statements have been stated in Canadian dollars as follows:
  - (a) Market value of investment securities, other assets and liabilities at the closing rate of exchange at December 31, 1969.
  - (b) Purchases and sales of investment securities, revenue and expenses at the approximate rate of exchange prevailing when the transactions giving rise to such items occurred.
- 3. Bank loans of the company outstanding from time to time are secured by hypothecation of the company's investments.

## **AUDITORS' REPORT**

To the Shareholders of

Economic Investment Trust Limited:

We have examined the balance sheet of Economic Investment Trust Limited as at December 31, 1969 and the statements of revenue and expenses, contributed surplus, capital surplus, earned surplus, accumulated surplus on sale of investments, unrealized appreciation of investments and changes in net assets for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances. Securities owned at December 31, 1969 were verified by confirmation received directly either from the custodian or from brokers in respect of securities purchased but not received.

In our opinion these statements present fairly the financial position of the company as at December 31, 1969 and the results of its operations for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Toronto, Canada, January 14, 1970. CLARKSON, GORDON & CO.,

Chartered Accountants.

PORTFOLIO AS AT DECEMBER 31, 1969

## BONDS AND DEBENTURES (1.88% of net assets)

	Par Value	Market Value
The Oshawa Wholesale Ltd. 51/2 % Convertible Subordinated Deben-		
tures due November 15, 1986	\$ 157,000	\$ 278,675
Paragon Properties Ltd. 8% Series 'A' Sinking Fund Debentures due February 15, 1979 with common shares attached	160,000	208,640
		\$ 487,315
PREFERRED SHARES (3.22% of net asset	s)	
	Number of	Market
	Shares	Value
Argus Corporation Ltd. Class "C" Participating	36,900	415,125
Canadian Pacific Railway Co. 4% non-cumulative	40.000	350,000
—units of 5 shares of \$3 par value —units of 5 shares of £1 par value	40,000 10,000	350,000 71,250
—onns of 5 shales of 21 par value	10,000	71,250
		\$ 836,375
COMMON AND CONVERTIBLE PREFERRED SHARES (95.57	7% of net asse	ots)
BANKS (16.04% of net assets)		
Bank of Montreal	20,000	\$ 337,500
Bank of Nova Scotia	67,500 50,000	1,493,437 1,131,250
Canadian Imperial Bank of Commerce	50,000	1,731,230
Totalio Dalla	30,000	
		\$ 4,162,187
ENTERTAINMENT (2.95% of net assets)		
Maple Leaf Gardens Ltd.	9,000	\$ 234,000
Standard Broadcasting Corp. Ltd.	40,000	530,000
		\$ 764,000
FINANCIAL AND INSURANCE (7.99% of net assets)		
Canadian Permanent Mortgage Corp.	17,000	\$ 199,750
E-L Financial Corp. Ltd. Conv. Pref.	65,227	880,564
E-L Financial Corp. Ltd.	69,750	662,625
Power Corporation of Canada Ltd.	16,000	184,000
United Canadian Shares Ltd.	3,950	146,150
		\$ 2,073,089

## COMMON AND CONVERTIBLE PREFERRED SHARES (Continued)

	Number of Shares	Market Value
FOOD, BEVERAGE AND TOBACCO (8.84% of net assets)		
Bright & Co. Ltd., T. G.	7,500	\$ 652,500
Distillers CorpSeagrams Ltd.		840,000
General Bakeries Ltd.		118,750
Walker-Gooderham & Worts Ltd., Hiram	·	682,500
		\$ 2,293,750
GENERAL MANUFACTURING (5.77% of net assets)		
Avco Corporation \$3.20 Cum. Conv. Pref.	7,000	\$ 394,603
Corning Glass Works	600	163,962
International Business Machines Corporation		939,317
		\$ 1,497,882
HEAVY INDUSTRY (4.64% of net assets)		
Boeing Company	3,000	\$ 90,598
Dominion Foundries & Steel Ltd.	20,000	465,000
Slater Steel Industries Limited	24,700	318,012
Steel Co. of Canada Ltd.	15,000	330,000
		\$ 1,203,610
MERCHANDISING (1.32% of net assets)		
Koffler Stores Ltd.	20,000	\$ 242,500
Oshawa Wholesale Ltd. "A"	4,000	100,000
	,,,,,,	
		\$ 342,500
METALS AND MINING (14.98% of net assets)		
Cassiar Asbestos Corporation Ltd.	30,000	\$ 551,250
Denison Mines Ltd.	12,000	492,000
Hollinger Mines Ltd.		555,000
International Nickel Co. of Canada Ltd.	20,000	940,000
Noranda Mines Ltd.	7,000	259,000
Northgate Exploration Ltd.	20,000	317,500
Placer Development Ltd.	10,000	472,500
Sullivan Mining Group Ltd.	40,000	298,000
		\$ 3,885,250
PAPER AND FOREST PRODUCTS (2.33% of net assets)		
Abitibi Paper Co. Ltd.	7,600	\$ 95,000
MacMillan, Bloedel Ltd.	15,000	506,250
		\$ 601,250

## COMMON AND CONVERTIBLE PREFERRED SHARES (Continued)

	Number of Shares	Market Value
PETROLEUM AND PIPELINES (9.05% of net assets)		
General Products Mfg. Corp. Ltd. 'A'	10,000	\$ 322,500
Interprovincial Pipe Line Co.	35,000	822,500
Shell Investments Ltd. 1st Preferred	17,500	481,250
Supertest Petroleum Corp. Ltd., ordinary	10,000	400,000
Trans Canada Pipelines Ltd. \$2.75 Conv. Preferred	1,500	91,500
Trans Canada Pipelines Ltd	7,000	231,000
		\$ 2,348,750
PRINTING AND PUBLISHING (4.32% of net assets)		
Moore Corporation Ltd	30,000	\$ 1,121,250
PUBLIC UTILITIES (11.06% of net assets)		
Bell Canada	12,000	\$ 528,000
British Columbia Telephone Company	13,500	972,000
Consumers' Gas Co.	30,000	446,250
Houston Natural Gas Corp. Cum. Conv. Pref	10,000	522,110
International Utilities Corporation	15,000	401,250
		\$ 2,869,610
TRANSPORTATION (2.78% of net assets)	10.000	A ====================================
Canadian Pacific Railway Co.	10,000	\$ 722,500
MISCELLANEOUS (3.50% of net assets)		
Noel Mutual Fund Ltd	830	\$ 131,082
Scudder North America Fund Ltd.	25,000	248,250
Scudder Special Fund Inc.	12,741	456,523
Sundry Securities		71,383
		\$ 907,238
TOTAL COMMON AND CONVERTIBLE PREFERRED SHARES		\$24,792,866
SUMMARY		
SUMMARY	Market	% of
	Value	Net Assets
Bonds and debentures	\$ 487,315	1.88%
Preferred shares	836,375	3.22
Common and convertible preferred shares	24,792,866	95.57
Cash and cash items (net)	(173,941)	(0.67)
TOTAL NET ASSETS	\$25,942,615	100.00%

# Financial Record - 1928-1969

Asset Value per Common Share*	\$ 1.97 0.40 2.06	3.22			6.32	11.19	13.09	11.48	13.10	15.20	16.12	13.91	17.38	21.62	20.22
Common Shares Outstanding*	\$ 403,125 499,062 499,062	499,062		1	625,000 760,000	762,185	969,855	1,032,940	1,032,940	1,032,940	1,032,940	1,032,940	1,032,940	1,032,940	1,032,940
Available for Common Shares	\$ 794,643 199,215 1,028,005	1,604,866 2,522,969		!	3,947,984 8,205,566	8,559,658	12,712,786	11,859,654	13,533,299	15,705,088	16,647,735	14,363,106	17,947,635	22,331,412	20,881,352
Funded Debt and Preferred Shares†	\$1,000,000 962,500 1,000,000	1,000,000			1,250,000	2,902,500	2,509,500	4,100,000	4,100,000	5,250,000	5,250,000	5,250,000	5,128,462	5,061,263	5,061,263
Total Net Assets	\$ 1,794,643 1,161,715 2,028,005	2,604,866 3,522,969			5,197,984	11,462,158	15,222,286	15,959,654	17,633,299	20,955,088	21,897,735	19,613,106	23,076,097	27,392,675	25,942,615
Net	\$ 59,836 36,538 89,381	79,552			189,902 250.593	279,614	348,260	427,727	495,390	616,158	703,888	737,222	788,772	732,823	759,294
Income	\$ 1,361 563 3,090	11,079			19,500	18,000	20,000	13,000	14,000	11,000	8,000	13,500	19,000	19,000	30,000
Expenses	\$24,968 12,562 16,507	15,884			29,782	38,137	36,670	42,276	44,780	51,437	50,255	50,241	50,304	53,715	56,276
Bond and Debenture Interest	\$20,742 48,664 48,216	30,000			37,500	95,955	84,910	65,025	900,09	- [	1	1	1	I	I
Gross	\$106,907 98,327 157,194	156,515			398.300	431,706	489,840	548,028	614,170	678,595	762,143	800,963	858,076	805,538	845,570
Year Ending March 31	1928 1933 1938	1943	Year	Dec. 31	1953	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969

\*Adjusted for 5-for-2 split in 1951 and 5-for-1 split in 1963.

†Preferred Shares at redemption price of \$52.50 per share.



